



**TANZANIA-ZAMBIA RAILWAY AUTHORITY  
(TAZARA)  
HEAD OFFICE**

**VACANT POSITION**

The Tanzania Zambia Railway Authority (TAZARA) is a bi-national railway company owned jointly by the Governments of the United Republic of Tanzania and the Republic of Zambia. The railway stretches from the port of Dar es Salaam in Tanzania to New Kapiri-Mposhi in Zambia, covering a distance of 1,860km. TAZARA handles both freight and passenger traffic for Tanzania, Zambia, Malawi, Democratic Republic of Congo, the Great Lakes Region and other Southern African countries. TAZARA's Corporate Head Office is in Dar es Salaam, with two Regional Offices in Dar es Salaam and Mpika, respectively.

The Authority seeks the services of a committed, vibrant, innovative, strategically-focused and business-oriented national in the following position.

**REGIONAL GENERAL MANAGER, TANZANIA  
(BASED IN DAR ES SALAAM)**

Reporting to the Managing Director, the successful candidates will manage, plan and control regional train operations.

**Duties:**

The main duties for the Regional General Manager include:

- Developing and implementing marketing plans;
- Planning and determining resources needed;
- Recommending any change to tariff rates and fares;
- Co-ordinating the activities in the region;
- Effective implementation and monitoring of manpower development plans and maintenance of industrial harmony;
- Initiating and approving departmental budget proposals as well monitoring and controlling budget expenditure;
- Submitting regular, comprehensive operational and financial reports on the regional activities to Head Office.

**Qualifications:**

- A degree from a recognized University or its equivalent, preferably in Business Administration or Engineering;
- The candidate should have vast experience in interpersonal skills, leadership and tact to deal with A diverse workforce and clients;
- At least five (5) years of experience at Senior Management level;
- Excellent communications skills;
- Post graduate degree and experience in railway transportation or related industries will be an added advantage; and
- This position is contractual and open to Tanzanian nationals only.

**Remuneration:**

An attractive salary plus fringe benefits commensurate with the position will be offered to the successful candidate.

**Mode of Application:**

Interested candidates should write to the address below describing how they qualify and enclose detailed curriculum vitae (CV), copies of Certificates, three references and contact telephone number(s) by 6<sup>th</sup> January 2024. The envelope must be clearly marked "Regional General Manager - Tanzania" and addressed to:

**The Corporation Secretary  
Tanzania Zambia Railway Authority  
TAZARA, Head Office  
PO Box 2834, DAR ES SALAAM  
UNITED REPUBLIC OF TANZANIA**

**Note:**

Electronic applications with scanned copies of qualifications and other relevant documents may be sent to [marco.mabala@tazarasite.com](mailto:marco.mabala@tazarasite.com)



## TANZANIA-ZAMBIA RAILWAY AUTHORITY (TAZARA) HEAD OFFICE

### VACANT POSITIONS

The Tanzania Zambia Railway Authority (TAZARA) is a bi-national railway company owned jointly by the Governments of the United Republic of Tanzania and the Republic of Zambia. The railway stretches from the port of Dar es Salaam in Tanzania to New Kapiri-Mposhi in Zambia, covering a distance of 1,860km. TAZARA handles both freight and passenger traffic for Tanzania, Zambia, Malawi, Democratic Republic of Congo, the Great Lakes Region and other Southern African countries. TAZARA's Corporate Head Office is in Dar es Salaam, with two Regional Offices in Dar es Salaam and Mpika, respectively.

The Authority seeks the services of committed, vibrant, innovative, strategically-focused and business-oriented nationals in the following positions, which have fallen vacant.

#### 1. MANAGING DIRECTOR (BASED IN DAR ES SALAAM)

Reporting to the Board of Directors, the successful candidate will be responsible for directing and managing the Authority, whose mission is to provide efficient and cost effective rail freight and passenger services to satisfy customer demand and generate revenue to ensure growth and returns to the shareholders.

##### Responsibilities:

The roles and responsibilities of the Managing Director include:

- Formulating strategies and plans for the Authority, for approval by the Board of Directors in line with the vision, mission and objectives of the Authority;
- Monitoring and coordinating the various functions of the Authority and directing timely remedial actions where necessary to ensure compliance to the Authority's corporate objectives and plans in a cohesive and purposeful manner;
- Reviewing the Authority's operating and capital budgets and presenting the same for approval to the Board of Directors;
- Mobilizing and managing the Authority's financial resources to ensure availability of adequate funding to meet investment and operational obligations;
- Maintaining effective communication with the shareholders to facilitate speedy resolution of matters affecting the Authority;
- Ensuring that conducive work conditions and industrial relations exist in order to attract, retain and motivate the workforce.

##### Qualifications:

The ideal candidate should have the following qualifications:

- A degree from a recognized University or its equivalent preferably in Management, Business Administration or Engineering;

- A post graduate degree (preferably an MBA);
- Experience in railway transportation or related industries will be an added advantage;
- Vast experience in interpersonal, leadership skills and excellent communications skills to deal with a diverse workforce and clients;
- Over 10 years of experience in a reputable organization, five of which must have been held at Senior Management level;
- This position is contractual and open to Zambian nationals only.

#### 2. REGIONAL GENERAL MANAGER, ZAMBIA (BASED IN MPIKA)

Reporting to the Managing Director, the successful candidate will manage, plan and control regional train operations.

##### Duties:

The main duties for the Regional General Manager include:

- Developing and implementing marketing plans;
- Planning and determining resources needed;
- Recommending any change to tariff rates and fares;
- Co-ordinating the activities in the region;
- Effective implementation and monitoring of manpower development plans and maintenance of industrial harmony;
- Initiating and approving departmental budget proposals as well monitoring and controlling budget expenditure;
- Submitting regular, comprehensive operational and financial reports on the regional activities to Head Office.

##### Qualifications:

- A degree from a recognized University or its equivalent, preferably in Business Administration or Engineering;
- The candidate should have vast experience in interpersonal skills,

leadership and tact to deal with A diverse workforce and clients;

- At least five (5) years of experience at Senior Management level;
- Excellent communications skills;
- Post graduate degree and experience in railway transportation or related industries will be an added advantage; and
- This position is contractual and open to Zambian nationals only.

##### Remuneration:

An attractive salary plus fringe benefits commensurate with the respective positions will be offered to the successful candidates.

##### Mode of Application:

Interested candidates should write to the address below describing how they qualify and enclose detailed curriculum vitae (CV), copies of Certificates, three references and contact telephone number(s) by 6<sup>th</sup> January 2024. The envelope must be clearly marked "Managing Director - TAZARA" or "Regional General Manager - Zambia", whichever the case may be, and addressed to:

**The Corporation Secretary  
Tanzania Zambia Railway Authority  
TAZARA, Head Office  
PO Box 2834, DAR ES SALAAM  
UNITED REPUBLIC OF TANZANIA**

##### Note:

Application letters may be sent to TAZARA Head Office in Dar es Salaam or the TAZARA Area Office (TAZARA House, Dedani Kimathi Road, opposite Kambendekela House) in Kamwala, Lusaka. Electronic applications with scanned copies of qualifications and other relevant documents may be sent to [marco.mabala@tazarasite.com](mailto:marco.mabala@tazarasite.com)